



SOLAR EXPERTS  
SINCE 1976



SUN  
LIGHT &  
POWER





Merritt Crossing Senior Apartments, Oakland



David Brower Center, Berkeley

## About Us

Sun Light & Power is a leading California solar integrator. Since 1976 we have created innovative solar solutions for businesses and homes that help preserve and protect the planet's vital resources.

We offer our customers custom engineered, cost-effective energy packages with both photovoltaic solar electricity (PV) and solar water heating (SWH) options.

We work with a full range of customers including corporations, non-profits, architects, general contractors, utilities and municipalities. Whether you're planning solar for new construction or a retrofit for a carport or for your corporate headquarters, our staff will deliver start to finish oversight of your solar project, ensuring its completion on time and on budget.



Station Center, Union City, CA  
Mixed Use, Transit-Oriented Family Housing  
LEED Platinum



An aerial photograph of the City of Beverly Hills Civic Center Complex. The complex is a large, white, multi-story building with a central tower featuring a dome. The roof of the building is covered with numerous blue solar panels. The building is surrounded by green lawns, palm trees, and other vegetation. In the background, there are roads with cars and other buildings. The text "City of Beverly Hills Civic Center Complex" is overlaid in the top left corner.

## City of Beverly Hills Civic Center Complex

Main Library  
Police Station  
City Hall  
Civic Center Parking Garage

*"On behalf of the entire City Council, I'm very pleased to mark the **beginning** of the solar age in our City. This is one of the most important projects in our Smart City program. It utilizes the latest technology to save money, save energy, and contribute to a healthier environment."*

*-Mayor Jimmy Delshad, Solar Energy Project Launch*

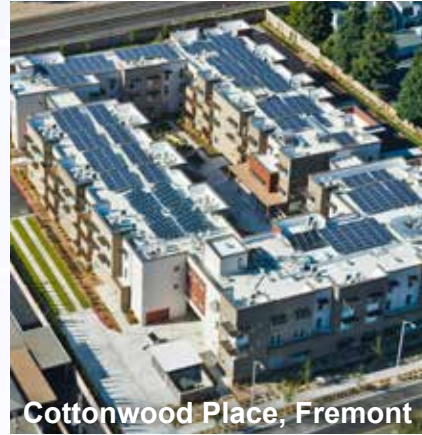




VF Outdoor, Alameda



NorthCreek Church, Walnut Creek



Cottonwood Place, Fremont

## Solar Design & Installation - Second To None

### **Solar Electric (Photovoltaic)**

We understand that your solar energy system represents a significant investment. Sun Light & Power brings over 36 years of experience to every job, and our expert engineering team will create a custom design for your project to maximize the solar energy produced. All of our installers receive extensive training about the latest in solar technologies, safety and installation techniques, so that we can offer our customers the utmost in professional installation.

### **Solar Water Heating (SWH)**

Sun Light & Power has unrivaled experience and expertise in the design and installation of solar hot water heating systems. The energy efficiency of a well designed solar thermal system is dramatic. A full-sized system can provide most or all of the hot water needed for commercial and domestic applications.

The California Solar Initiative – Thermal (CSI-T) rebate significantly reduces upfront investment, allowing systems to pay for themselves in record time and then deliver many years of free, clean, renewable energy.



Job site safety is always a key priority





## Crescent Park, Richmond, CA

Largest solar installation for an affordable housing project in America  
National Finalist, Commercial Intelligence Award  
HUD Best Practices Award, Computer Learning Center

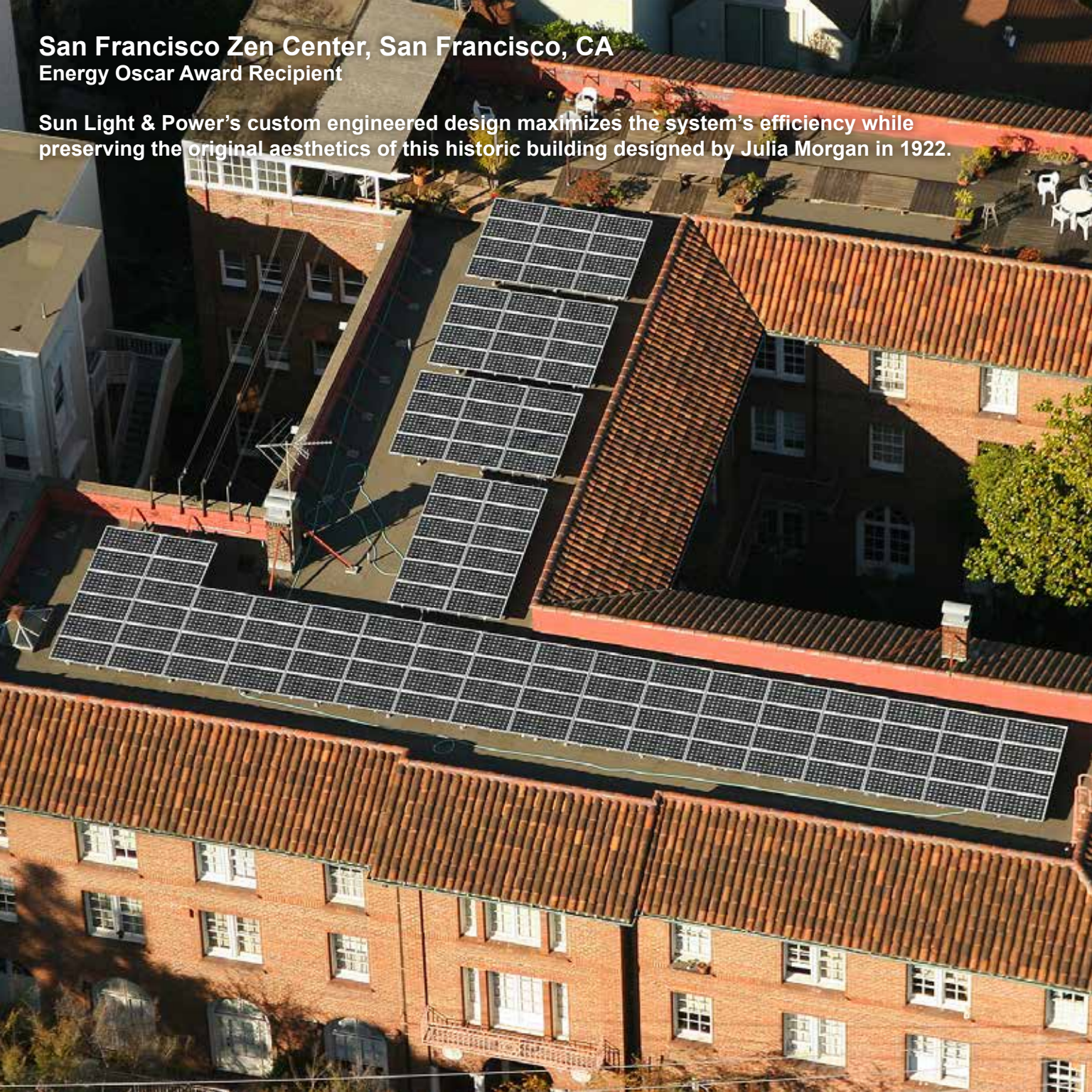
The crescent shape of many of the buildings posed unique design challenges for maximizing efficiency. Sun Light & Power designed this system to take best advantage of each roof's orientation to the sun. The project's output met 20% of the City of Richmond's renewable energy goal for 2010.



## San Francisco Zen Center, San Francisco, CA

Energy Oscar Award Recipient

Sun Light & Power's custom engineered design maximizes the system's efficiency while preserving the original aesthetics of this historic building designed by Julia Morgan in 1922.



The Frank, Venice



Valle Naranjal, Piru



## The Industry's Best Engineering Delivers the Best Solar Systems

### Design and Engineering Expertise

Sun Light & Power is proud to have one of the best engineering departments in the industry. We frequently consult to solar manufacturers and serve on the advisory boards of solar organizations.

In addition, we carefully select state-of-the-art solar products and maintain close partnerships with a wide range of solar component manufacturers, ensuring that your solar solution is of the highest quality and reliability. Each installation is designed to be safe, long-lasting and energy-efficient – exceeding both industry requirements and our customers' expectations.





FedEx, Oakland



The Cheesecake Factory, Pleasanton



El Cerrito Natural Grocery, El Cerrito

# The Benefits of Solar Power

## Protection against skyrocketing utility costs

Since 1980, California utility rates have risen almost seven percent annually. But sunshine is free, non-polluting and readily available. The energy generated by your PV or SWH system will never be subject to increases in utility rates.

## Pocketbook power

A solar electrical system will lower – or completely eliminate – your electricity costs. After breaking even on your investment, you can expect your system to generate another 20 to 30 years of cost free power. A solar thermal system will shrink your gas or electricity bill still further.

## Outstanding return on investment (ROI)

The ROI on your solar system comes from the reduction or elimination of future utility bills. After taxes, most businesses see returns of 10-18 percent on their solar investments. Recent reductions in solar equipment prices make photovoltaic and solar thermal solutions an even better financial decision.

## Support from the government, too

Federal tax credits, grants, state rebates, municipal incentives and other programs pay for a significant percent of your total system cost. A PV or SWH system also adds to the value of your property without triggering an increase in your property tax assessment.

## Reliability, low maintenance

With little or no maintenance, PV systems can provide clean energy for 25-40 years. All solar PV modules installed by Sun Light & Power carry a manufacturer's warranty guaranteeing that for at least 25 years they'll maintain a minimum of 80 percent of their original production.

## The “Green” advantage

When your company goes solar it generates energy, creates consumer interest and strengthens your brand recognition as a green business. Everyone wins; your business, your customers and the planet.

## Kind to the environment

By generating solar energy, you reduce the amount of traditional fossil fuels (such as coal, oil, and natural gas) that must be located, mined, transported and refined. Instead, you're deriving power from a clean, sustainable source - the sun.



## Clif Bar and Company, Emeryville, CA

*"This space is more than a headquarters, it's a home to our inspiration and passion to do business in a better way."*

-Gary Erikson, Founder and Co-CEO

*"We wanted to work with Sun Light & Power - they've been around the longest and have done a great job"*

*"It's possible to be profitable and sustainable at the same time."*

-Bruce Lymburn



Clif Bar and Company



## What Everyone Should Know

When you're contemplating a solar installation it's crucial to work with a company that offers the type of engineering expertise, industry knowledge and passion for quality and service that are the standard at Sun Light & Power. Though the solar industry is receiving ever-increasing visibility, solar energy is hardly new: CEO Gary Gerber was one of the industry's pioneers when he founded Sun Light & Power over three decades ago, and he has guided the company's innovation and growth ever since. We have a proven track record of solving complex design and engineering challenges. We look forward to creating the ideal, affordable solar-powered solution for you.

Talk To The Experts at Sun Light & Power.





## Richmond Municipal Natatorium, “The Plunge”, Richmond, CA

*“A jewel of historic renovation, also known as ‘The Plunge.’ The pool water is now heated with an innovative solar thermal system and filtered with a non-chlorine UV system making it one of the greenest and healthiest pools in the nation.” -Solar Today, March 2011*

*“Sun Light & Power has done a superb job of installation and the collectors look stunning on the building.” -Todd Jersey, Architect*





## Castro Valley Public Library, Castro Valley, CA

*"Alameda County's Board of Supervisors awarded Sun Light & Power this ambitious solar project. Along with the energy efficiency features built into the Library, this well-designed solar system with both non-penetrating ballasted and low-profile rooftop mounting, is expected to generate nearly 100% of the energy used by the Library, virtually eliminating the Library's cost of electricity from PG&E."*

*-Matt Muniz, Energy Program Manager*



Castro Valley Public Library



Gary Gerber

## Industry Leadership

### ***Our passion makes us the best***

In 1976, when few people had heard of solar, Gary Gerber, a Cal Berkeley-trained engineer, founded Sun Light & Power. Since then, he has helped assemble one of the industry's most talented groups of engineers and installers. They bring to each project unparalleled expertise, innovative solutions, energy-efficient solar technologies and outstanding customer service.

In response, the solar industry has recognized Gary's success: He served four consecutive terms as the president of the California Solar Energy Industries Association – CALSEIA – and is a founder of other organizations committed to raising public awareness of solar energy and sustainable construction. Sun Light & Power was the first solar business Certified Green in Alameda County, and one of the first solar integrators in the county to become a Certified B Corporation, reflecting strong corporate values of social and environmental responsibility.



*Using the power of  
business to solve social  
and environmental  
problems.*





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Stacy and Witbeck  
Alameda, CA



Scandic Springs, Inc.  
San Leandro, CA



Ironhorse at Central Station  
Berkeley, CA



Emeryville City Hall  
Emeryville, CA



First Chinese Baptist Church  
San Francisco, CA



Barclay | Broadway  
Seattle, WA



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